



El Paso County Purchasing Department  
500 East San Antonio, Room 500  
El Paso, Texas 79901  
(915) 546-2048 / Fax: (915) 546-8180

---

## ADDENDUM 1

To: All Interested Proposers

From: Claudia Sepulveda, Bid Clerk/Buyer

Date: May 4, 2006

Subject: Bid #06-026 Concessions at Ascarate Park and/or Ascarate Golf Course

---

The opening date has been extended to Tuesday, May 16, 2006 at 2:00 p.m.  
However, the deadline for questions has not been extended.

The Purchasing Department received questions relating to the above referenced proposal. The Community Development Department has responded to the following questions:

1. Five year and/or recording keeping attendance figures through 2005 for each location or tracked location and totals.  
**We do not have any attendance figures for any events held at Ascarate.**
2. Any projections that the County has put together for 2006 moving forward  
**We do not have any available at this time.**
3. Five year sales figures broken out by a) the park concessions and b) golf course.  
**Given below**
4. To confirm, the equipment listed in the bid letters a – j for "Ascarate Park" and letters a – i for "Ascarate Golf Course" is existing equipment for use by the vendor with the winning bid?  
**Yes.**
5. Can we bring in our own equipment?  
**Yes.**

6. Is the vendor responsible for all Park's restrooms?  
**No. Only those restrooms adjacent to or part of the food service facility.**
7. Who sells the golf related merchandise and why does it state, "the contract does not include the sale of golf related merchandise at the Pro shop."  
**The County manages the pro shop and sells the golf related products.**
8. Who owns the tour boat and is it in the contract?  
**The County owns the paddle boats and the canoes. The previous vendor rented a larger boat. We prefer to focus on paddle boats and canoes as the larger boat damaged our aerators.**
9. Would vendor have first rights on all catering on contracted properties?  
**Yes.**
10. Could vending (Machines) at the Swimming Pool be a part of the Contract?  
**Yes.**

**Blue Gill Boats and Grill**  
**Net Sales for Fiscal Years 2003 Through 2006**

Month	FY 2003 Net Sales*	FY 2004 Net Sales	FY 2005 Net Sales	FY 2006 Net Sales
October		\$ 952.15	\$ 520.00	
November		146.50	415.00	
December		3,701.12	3,238.50	
January		1,072.60	-	
February		1,867.95	-	
March		3,090.00	1,876.00	
April		2,513.00	2,020.00	
May		4,807.00	2,734.00	
June	\$ 4,052.25	4,055.00	1,931.70	
July	5,326.00	5,814.00	2,346.75	
August	2,018.20	1,784.00	1,405.00	
September	2,552.26	-	-	
	<u>\$ 13,948.71</u>	<u>\$ 29,803.32</u>	<u>\$ 16,486.95</u>	<u>\$ -</u>

\*Fiscal year October through September

**18th Hole Restaurant at Ascarate Golf Course  
Net Sales for Fiscal Years 2002 Through 2006**

<b>Month</b>	<b>FY 2002 Net Sales*</b>	<b>FY 2003 Net Sales*</b>	<b>FY 2004 Net Sales</b>	<b>FY 2005 Net Sales</b>	<b>FY 2006 Net Sales</b>
October		\$ 13,026.25	\$ 21,983.65	\$ 15,190.01	\$ 16,561.03
November		19,099.85	19,078.10	7,404.34	16,769.44
December		13,867.90	17,343.10	7,118.70	13,243.37
January	\$ 1,380.00	18,108.45	19,702.40	8,089.20	13,289.56
February	11,070.00	16,656.95	18,750.95	6,679.03	
March	11,575.00	11,385.55	22,292.60	13,868.17	
April	22,010.00	18,270.10	26,417.05	15,014.07	
May	24,215.00	26,041.95	33,248.15	19,851.08	
June	24,200.00	24,813.10	30,084.35	22,977.65	
July	25,845.00	21,725.90	30,229.85	23,218.33	
August	26,885.00	24,462.60	30,514.80	21,371.44	
September	21,560.00	13,356.80	19,432.95	15,617.99	
	<u>\$ 168,740.00</u>	<u>\$ 220,815.40</u>	<u>\$ 289,077.95</u>	<u>\$ 176,400.00</u>	<u>\$ 59,863.41</u>

\*Fiscal year October through September

\*\*Net sales for fiscal years 2002 and 2003 are based on actual commissions paid to the County. Monthly sales were determined by dividing monthly commission by the commission rate; therefore, actual amounts may be a few cents off.