



County of El Paso Purchasing Department
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ADDENDUM 1

To: All Interested Proposers
From: Linda Mena, Inventory Bid Technician
Date: March 22, 2010
Subject: RFQ # 10-021(RFQ) Secure Border Trade Demonstration Project

The Purchasing Department received questions relating to the above referenced proposal; the response to the following question:

1. For questions submitted, what is the date that we should expect to have responses?

Answer: The last date to submit questions is April 6, 2010, with answers to all questions received by that date being provided no later than April 16, 2010. The County will provide answers to questions submitted prior to April 6, 2010, before April 16, 2010.

2. Will all questions and answers be posted on the County website?

Answer: Yes

3. In the case where there is a collaboration of companies responding, is the primary respondent to be considered the prime contractor?

Yes. The prime contractor is to complete Attachment B and indicate subcontractors and the role the subcontractors will play in the project. If a "collaboration of companies" is responding, the companies need to explain in detail the relationship of the companies. The County will award the contract to a single company and that company will be responsible to the County for the work.

- 4. Please provide more details on Section 2.2 "The pilot demonstration will demonstrate backward compatibility with ISO and ANSI Standards".**

Answer: The hardware devices used in building system components of the demonstration should be compatible and/or conform to one or more existing standards, such as International Organization for Standardization (ISO), the American National Standards Institute (ANSI) or the Institute of Electrical and Electronics Engineers (IEEE).

- 5. Please provide more details on Section 2.3 "To receive these funds a match is required which will be approximately \$660,000". Can the matching fund be in the form of "in-kind" services or discounts?**

Answer: The RFQ does not include the requirement for a cost proposal. Once finalists are selected, each finalist will be asked to provide a cost proposal. U.S. Department of Transportation match requirements will be discussed during negotiations.

- 6. Can the prime contractor list 'subcontractors' products or experience for Section G?**

Answer: Yes. If a subcontractor is being proposed to provide a substantial portion of the work of the project, the more information that is provided on that subcontractor the better.

- 7. Will a "non-audited" financial statement be accepted from prime or subcontractors?**

Answer: No. "Audited" financial statements are required to be submitted by the prime contractor and any subcontractor performing over 25% of the contract work.

- 8. For Section H – Deliverables. Will proposer be expected to give a description on how each will be addressed?**

Answer: The requested response to the RFQ does not require that deliverables be addressed at this time. The forthcoming technical specifications will require that the deliverables be addressed by the finalists.

9. Is it expected that the SBT demonstration system will interface with an external system?

Answer: At this point there is no concrete plan to interface the SBT system with an external system during the demonstration period. On page 11 some of the potential systems with which the SBT system could be interfaced are mentioned. Ultimately, integrating with at least some of these systems remains a prime objective of the demonstration. We request that the SBT system architecture will be sufficiently open that if interfaces become possible, that interface can be accomplished with minimal problems. Before this can be a possibility we anticipate that we need to demonstrate the worth of the SBT to stakeholders.

10. If yes, then: Which Systems?

Answer: See answer to previous question.

11. What is the nature of the interface?

Answer: We anticipate that some data critical to the secure movement of cargo can be shared. This might include the identification of sensitive shipments, vehicle operator information, and/or other manifest information that is not deemed classified by a federal or state agency. We also anticipate that if the SBT demonstration system identifies a suspicious incident relative to a shipment then that information might be shared interactively with existing cargo monitoring systems.

12. What level of security (i.e., Information Assurance) will be required for the SBT demonstration system?

Answer: The County is not sure of the intent of the question. If the intent of the question is to determine if there is an established Evaluation Assurance Level, then the answer is EAL1: Functionally Tested. This level is a goal but at this time it has not been made a stipulation of the procurement. We have, however, functionally described on Page 35 of the RFQ the importance of a creating a system sufficiently secure that potential security breaches will be minimized. We consider this to be a very real threat. Further clarification of the question may permit a more targeted response.