



County of El Paso Purchasing Department
800 E. Overland Room 300
El Paso, Texas 79901
(915) 546-2048 / Fax: (915) 546-8180

ADDENDUM 2

To: All Interested Bidders
From: Linda Mena, Inventory Bid Technician
Date: November 22, 2010
Subject: RFP # 10-082, Medical Stop Loss Insurance for the County of El Paso

The Purchasing Department received questions relating to the above referenced RFP; below are the responses to the following questions:

Please provide the following information:

1. Can you waive the 5% of total contract price bid bond/cashiers check?
[No](#)
2. Electronic Excel Census of employees (including retirees, disabled and cobra) covered under the medical stop loss insurance showing
 - date of birth
 - gender
 - single/family coverage selection
 - plan selection (if multiple plans offered)
 - active/retiree/COBRA status
 - zip code[See attached I-A](#)
3. Copies of current Schedule(s) of Benefits
[See attached II-B](#)
4. Name of current reinsurance carrier
[ING](#)

5. **Current Specific single and family or composite rates**
See attached III-C

6. **Are retirees covered under the medical stop loss?**
Yes

7. **What are the in-force premium rates for specific and aggregate stop loss insurance?**
Specific Individual is 25.95 per month
Aggregate is 1.25 per month

8. **Is the existing stop loss insurance with Kanawha contracted by the TPA, HealthSCOPE Benefits, Inc.?**
It is not with Kanawha, but with ING and it is contracted with the County, not the TPA.

9. **On page 6 of your RFP it states under Commissions “Proposals must be submitted net of commissions, finders’ fees and overrides”**
 - **Please confirm if this precludes offers made by insurance brokers.**
I do not think it precludes offers made by insurance brokers, but fees should be clearly defined by the cost of the coverage itself and the cost of commissions, finders’ fees, etc.