



*Item 50*

**BID SUMMARY**

BID TITLE Cabling Services for the County of El Paso

BID NUMBER 11-019

DEPARTMENT Information Technology Department CONTACT Cathy Rice

<u>DESCRIPTION</u>	<u>DATE</u>
BID OPENING APPROVAL BY COMMISSIONER'S COURT	
RECEIVED SPECIFICATIONS FROM DEPARTMENT	<u>5/10/2011</u>
BID PACKAGES MAILED	<u>5/10/2011</u>
BID ADVERTISED	<u>5/8/2011 &amp; 5/15/2011</u>
PRE-BID CONFERENCE	<u>5/24/2011</u>
OPENING DATE	<u>6/8/2011</u>
SPREADSHEET SENT TO DEPARTMENT	<u>6/30/11</u>
SPREADSHEET RECEIVED FROM DEPARTMENT	<u>7/11/11</u>
PLACED ON COMMISSIONER'S COURT AGENDA	<u>7/18/11</u>

ADDENDUMS

<u>DATE</u>	<u>REASON</u>
<u>6/3/11</u>	<u>Addendum 1 - Extend Bid Opening 6/15/11</u>
<u>6/9/11</u>	<u>Add 2- Q &amp; A's</u>
<u>6/13/11</u>	<u>Add 3 - bid opening 6/22/11</u>

COMMENTS:

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COUNTY OF EL PASO  
INFORMATION TECHNOLOGY DEPARTMENT (ITD)

800 E. OVERLAND, ROOM 400  
EL PASO, TEXAS 79901  
(915) 546-2041  
FAX (915) 546-2042

TO: Piti Vasquez, Purchasing Agent  
Joe Lopez, Assistant Purchasing Agent  
Attn: Lucy Balderama

FROM: Peter Cooper, Chief Technology Officer *pkc*

DATE: July 14, 2011

SUBJECT: Award of Bid 11-019 Cabling Services

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It is requested Bid 11-019 on Cabling Services for the County of El Paso be awarded to the following vendors meeting specifications.

**Vendor**

**Description**

Innovative PBX Services, Inc.

CAT5, 5e, 6, 6e, 6a (CAT 7 Optional)  
*Installed, terminated, tested and labeled including  
Wall plate, jack, and certification report  
Parts and Labor included*

Coax Cable for Video Distribution, (CATV, CCTV  
surveillance, satellite (DSS, VSAT))  
*Installed, terminated, tested and labeled including  
Wall plate, jack, and certification report*

GarCom Inc.

Fiber Optic Cable (Multi Mode) OM2 – 50 Standard  
*Fiber cable priced per linear foot, installed,  
terminated, tested and labeled with certification report*

Fiber Optic Cable (Single Mode) – 28E Standard  
*Installed, terminated, tested, and labeled with  
certification report*

Miscellaneous Cabling Products  
Connectors: 50 pk Bulk Price  
1000ft. Cable Box: Bulk Price  
Cable Jumpers/Patch Cord Bulk Prices

Cabling Services/Standard Rate  
Labor Cost per Pull – Copper (no materials)  
Labor Cost per Full – Fiber (no materials)

If you have any questions, call David Garcia, Director Information Technology, at ext. 3768.

AN EQUAL OPPORTUNITY EMPLOYER

Evaluation Form for Cabling Bid # 11-019

Opening Date:

Rating #1	Vendor Name													
Qualifications and Experience	AmeriCom Automation Services, Inc.	Black Box Network Services	Communication Experts, Inc.	Desert Communications, Inc.	GarCom Inc.	GC&E Systems Group	GovConnection	Innovatice PBX Services, Inc.	Laser Tech, Inc.	Matrix Special Systems, Inc.	Mexus Group LP	MTN Services, LLC	Plan B Netowrks, Inc.	Scoring
Reputation & Quality of the VENDOR'S Services (15 Points)	10	5	20	15	5	20	0	15	15	5	10	5	6	
Qualifications, Experience and Capacity (15 Points)	15	15	15	15	12	15	15	11.25	15	5	3.75	15	7.5	
Experience with Projects of Similar Size and Scope (20 Points)	20	20	8	10	8	20	10	10	20	8	10	20	8	
Extent to which the Goods or Services Meet the COUNTY'S Needs (10 Points)	10	10	20	8	9	8	8	10	7	3	7	6	8	
Warranty														
Local Contractor														
RCDD														
Experience in years														
Total Points for Qualifications/Experience	45	40	43	48	34	43	33	46.25	47	21	30.75	36	29.5	

(1) Proposal Costs (30 points) CAT 5-6e (CAT 7 Optional), Parts & Labor	10	40	30	0	20	10	0	50	0	10	0	0	0
Total for Proposal Costs:	55	80	73	48	54	53	33	96.25	47	31	30.75	36	29.5

Recommended Lowest Qualified Bidder meeting specifications for CAT5-6e (CAT 7 Optional), Parts & Labor: Innovative PBX Services, Inc.

(2) Fiber	40	10	10	20	50	10	0	30	0	10	0	0	0
Total for Fiber:	85	50	53	68	84	53	33	76.25	47	31	30.75	36	29.5

Recommended Lowest Qualified Bidder meeting specifications for Fiber: AmeriCom Automation Services, Inc.

(3) Parts	40	10	10	0	50	30	0	20	0	0	0	0	0
Total for Parts:	85	50	53	48	84	73	33	66.25	47	21	30.75	36	29.5

Recommended Lowest Qualified Bidder meeting specifications for Parts: AmeriCom Automation Services, Inc.

(4) Services	10	10	10	30	50	40	10	10	0	0	0	10	20
Total for Services:	55	50	53	78	86	83	43	56.25	47	21	30.75	46	49.5

Recommended Lowest Qualified Bidder meeting specifications GarCom Inc.

Evaluation Form for Cabling Bid # 11-019

Opening Date:

Rater #2	Vendor Name												Scoring	
Qualifications and Experience	AmeriCom Automation Services, Inc.	Black Box Network Services	Communication Experts, Inc.	Desert Communications, Inc.	GarCom Inc.	GC&E Systems Group	GovConnection	Innovatice PBX Services, Inc.	Laser Tech, Inc.	Matrix Special Systems, Inc.	Mexus Group LP	MTN Services, LLC	Plan B Netowrks, Inc.	
Reputation & Quality of the VENDOR's Services (15 Points)	13	12	12	15	13	12	12	12	13	10	12	12	12	
Qualifications, Experience and Capacity (15 Points)	12	10	9	15	13	10	10	11	13	8	8	10	8	
Experience with Projects of Similar Size and Scope (10 Points)	9	9	8	10	9	9	7	10	8	5	7	8	4	
Extent to which the Goods or Services Meet the COUNTY'S Needs (10 Points)	8	7	8	10	10	9	8	9	10	4	7	8	8	
Warranty	(P) OK	Yes	Yes	Yes	Yes	Yes	20 only	Yes	OK	no?	Yes	OK	OK	
Local Contractor	4	Yes (10)	Yes (11)	Yes (25)	Yes	7	Yes (5)	Yes	Yes (26)	Yes (20)	Yes (5)	Yes (15)	Yes	
NCDD	Yes	Yes	no	Yes	Yes	Yes	Yes	no	Yes	no	no	no	no	
Experience in years	14	12	15	17	20	12	17	23	10	20	10	15	7	
<b>Total Points for Qualifications/Experience</b>	<b>42</b>	<b>38</b>	<b>37</b>	<b>50</b>	<b>45</b>	<b>40</b>	<b>37</b>	<b>42</b>	<b>44</b>	<b>27</b>	<b>34</b>	<b>38</b>	<b>32</b>	

(1) Proposal Costs (50 points) CAT 5-6e (CAT 7 Optional), Parts & Labor	10	40	30	0	20	10	0	50	0	10	0	0	0	
<b>Total for Proposal Costs</b>	<b>52</b>	<b>78</b>	<b>67</b>	<b>50</b>	<b>65</b>	<b>50</b>	<b>37</b>	<b>82</b>	<b>44</b>	<b>37</b>	<b>34</b>	<b>38</b>	<b>32</b>	

Recommended Lowest Qualified Bidder meeting specifications for CAT's-6e (CAT 7 Optional), Parts & Labor: Innovative PBX Services, Inc.

(2) Fiber	40	10	10	20	50	10	0	30	0	10	0	0	0	
<b>Total for Fiber</b>	<b>82</b>	<b>48</b>	<b>47</b>	<b>70</b>	<b>95</b>	<b>50</b>	<b>37</b>	<b>72</b>	<b>44</b>	<b>37</b>	<b>34</b>	<b>38</b>	<b>32</b>	

Recommended Lowest Qualified Bidder meeting specifications for Fiber: GarCom Inc.

(3) Parts	40	10	10	0	50	30	0	20	0	0	0	0	0	
<b>Total for Parts</b>	<b>82</b>	<b>48</b>	<b>47</b>	<b>50</b>	<b>95</b>	<b>70</b>	<b>37</b>	<b>62</b>	<b>44</b>	<b>27</b>	<b>34</b>	<b>38</b>	<b>32</b>	

Recommended Lowest Qualified Bidder meeting specifications for Parts: GarCom Inc.

(4) Services	10	10	10	30	50	40	10	10	0	0	0	10	20	
<b>Total for Services</b>	<b>52</b>	<b>48</b>	<b>47</b>	<b>80</b>	<b>95</b>	<b>80</b>	<b>47</b>	<b>52</b>	<b>44</b>	<b>27</b>	<b>34</b>	<b>48</b>	<b>52</b>	

Recommended Lowest Qualified Bidder meeting specifications Services: GarCom Inc.

Evaluation Form for Cabling Bid # 11-019

Opening Date:

Rater #3	Vendor Name													
	AmeriCom Automation Services, Inc.	Black Box Network Services	Communication Experts, Inc.	Desert Communications, Inc.	GarCom Inc.	GC&E Systems Group	GovConnection	Innovatice PBX Services, Inc.	Laser Tech, Inc.	Matrix Special Systems, Inc.	Mexus Group LP	MTN Services, LLC	Plan B Netowrks, Inc.	Scoring
Qualifications and Experience														
Reputation & Quality of the VENDORS Services (15 Points)	12	12	6	15	12	12	15	9	12	6	6	3	6	
Qualifications, Experience and Capacity (15 Points)	12	12	6	15	12	12	12	9	12	6	6	3	6	
Experience with Projects of Similar Size and Scope (10 Points)	8	8	2	10	8	8	8	8	8	2	8	2	8	
Extent to which the Goods or Services Meet the COUNTY'S Needs (10 Points)	8	8	2	10	8	8	6	8	8	8	8	2	8	
Warranty														
Local Contractor														
NCDO														
Experience in years														
<b>Total Points for Qualifications/Experience</b>	<b>40</b>	<b>40</b>	<b>16</b>	<b>50</b>	<b>40</b>	<b>40</b>	<b>41</b>	<b>34</b>	<b>40</b>	<b>22</b>	<b>28</b>	<b>10</b>	<b>28</b>	

(1) Proposal Costs (50 points) CAT 5-6e (CAT 7 Optional), Parts & Labor	10	40	30	0	20	10	0	50	0	10	0	0	0
<b>Total for Proposal Costs</b>	<b>50</b>	<b>80</b>	<b>46</b>	<b>50</b>	<b>60</b>	<b>50</b>	<b>41</b>	<b>84</b>	<b>40</b>	<b>32</b>	<b>28</b>	<b>10</b>	<b>28</b>

Recommended lowest Qualified Bidder meeting specifications for CAT5-6e (CAT 7 Optional), Parts & Labor: Innovative PBX Services, Inc.

(2) Fiber	40	10	10	20	50	10	0	30	0	10	0	0	0
<b>Total for Fiber</b>	<b>80</b>	<b>50</b>	<b>26</b>	<b>70</b>	<b>90</b>	<b>50</b>	<b>41</b>	<b>64</b>	<b>40</b>	<b>32</b>	<b>28</b>	<b>10</b>	<b>28</b>

Recommended lowest Qualified Bidder meeting specifications for Fiber: garCom inc.

(3) Parts	40	10	10	0	50	30	0	20	0	0	0	0	0
<b>Total for Parts</b>	<b>80</b>	<b>50</b>	<b>26</b>	<b>50</b>	<b>90</b>	<b>70</b>	<b>41</b>	<b>54</b>	<b>40</b>	<b>22</b>	<b>28</b>	<b>10</b>	<b>28</b>

Recommended lowest Qualified Bidder meeting specifications for Parts: garcom inc.

(4) Services	10	10	10	30	50	40	10	10	0	0	0	10	20
<b>Total for Services</b>	<b>50</b>	<b>50</b>	<b>26</b>	<b>80</b>	<b>90</b>	<b>80</b>	<b>51</b>	<b>44</b>	<b>40</b>	<b>22</b>	<b>28</b>	<b>20</b>	<b>48</b>

Recommended lowest Qualified Bidder meeting specifications Services: garCom inc.

## Rating Points

Excellent (Max Points)	Exceeds criteria in all ways, with very little or no risk
Very Good (-20% of Total Points) = Points Value	Meets criteria in all ways, exceeds in some, little risks involved
(-40% of Total Points) = Points Value	Meets the criteria and is acceptable, with acceptable risk.
Marginal (-60% of Total Points) = Points Value	Meets some criteria, but may be deficient or limited in some areas, some element of risk
Poor (-80% of Total Points) = Points Value	Offer is difficult to assess against criteria, high risk
Non Comp	Offer has either stated non-compliance, demonstrated non-compliance, or there is insufficient information to assess











**Please note New Address**

County of El Paso Purchasing Department  
800 E. Overland, Room 300  
El Paso, Texas 79901  
(915) 546-3048 / Fax: (915) 546-8180

**FACSIMILE**

**To:** All Interested Vendors  
**From:** El Paso County Purchasing Department  
**Date:** July 13, 2011  
**Subject:** BID# 11-019, Cabling Services for the County of El Paso

Thank you for taking the time and bidding on the above mentioned proposal/bid. We realize that your time and resources are valuable and we appreciate you taking the time to respond to this solicitation. The Purchasing Department will be presenting this solicitation to Commissioners Court on Monday, July 18, 2011 with the Departments recommendation for disposition or award. If you would like to attend the proceedings, Court is held at 9:30 a.m. on the 5<sup>th</sup> floor of the County Courthouse, room 303, 500 E. San Antonio Avenue, El Paso, Texas or you can view the meeting on our website at [www.epcounty.com](http://www.epcounty.com), click on streaming videos, select live meeting. If you need to address the court reference this Bid/RFP you may do so when it comes up for discussion. This is only informing the participating vendors who submitted a proposal/bid. And again thank you for your time.

MULTI TRANSMISSION REPORT

TIME : 07-13-'11 09:52  
FAX NO.1 :  
NAME :

FILE NO. : 249  
DATE : 07.13 09:17  
DOCUMENT PAGES : 1  
START TIME : 07.13 09:39  
END TIME : 07.13 09:52  
SUCCESSFUL  
FAX NUMBER

✉ 95817697  
✉ 917704483918-4322514  
✉ 96297847  
✉ 95990232  
✉ 916036831208-4322514  
✉ 95929372  
✉ 97750222  
✉ 95913004  
✉ 95770721  
✉ 95916680

UNSUCCESSFUL  
FAX NUMBER

✉ 915753739199-4322514  
✉ 95811245  
✉ 95813186

PAGES SENT  
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## Vendors Receiving Specifications

**Bid #11-019, Cabling Services for the County of El Paso**

**Opening Date: Wednesday, May 25, 2011**

<i>Company</i>	<i>Contact</i>	<i>Address</i>	<i>City</i>	<i>State</i>	<i>Zipcode</i>	<i>Telephone</i>
Academy Partners, Inc.	Tom Anderson	5130 Bonita Road, Ste. C	Bonita	CA	91902	619-475-1527
Accu-Tech	Nicholas Giles	1421 Wells Branch Parkway	Pflugerville	TX	78660	512-252-5022
ACS Enterprise Solutions, Inc.	Beck Arledge	2901 Third Street, South	Waite Park	MN	56387	800-722-0597
ADVAMS	Ramon Almanza	5959 Gateway Blvd. W. Ste. 630	El Paso	TX	79925	866-565-5024
Advancetech Systems	Terry Gomes	9730 Townpark Dr. Ste. 107	Houston	TX	77036	713-777-7878
Altex	Malcom Robertson	11342 IH-35 N.	San Antonio	TX	78233	800-531-5369
Anixter, Inc.	Martin Hinski	1435 Henry Brennan, Ste. H	El Paso	TX	79936	915-860-6619
Apollo Office Systems	Pam Foley	407-South 2nd St.	Alvin	TX	77511	281-286-3600
AQS Tech	Alejandro Reta	7550 Adobe Dr.	El Paso	TX	79915	915-926-0093
Ariel Technologies	Al Perez	1980 Lohman	Las Cruces	NM	88001	575-524-6880
Austin Ribbon & Computer	Nathan Tart	9211 Waterford Center Blvd. Ste	Austin	Tx	78758	512-452-0651
Black Box Network Services	Kerry Davie	7433 Plaza Taurina	El Paso	TX	79912	915-525-9744
Boldata Tech	Bonnie Silva	48363 Fremont Blvd.	Fremont	CA	94538	800-923-2653
Business Security Solutions, LLC	Larry Dannemiller	974 Campbell Rd. #100	Houston	TX	77024	713-827-7087
CABLExpress Corp. dba Cxtec	Mindy Stenger	5404 South Bay Rd.	Syracuse	NY	13221	315-476-3000

**Specs Mailed:**

## Vendors Receiving Specifications

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<i>Company</i>	<i>Contact</i>	<i>Address</i>	<i>City</i>	<i>State</i>	<i>Zipcode</i>	<i>Telephone</i>
Capitol Systems, Inc.	David Baley	7020 Highway 290 East, Bldg.2	Austin	TX	78723	888-422-779
Carahsoft Technology Corp.	Bryan Jenkins	12369 Sunrise Valley Dr. #D2	Reston	VA	20191	703-871-857
CDWG	Danielle Paden	120 South Riverside	Chicago	IL	60606	312-705-894
Centilla Corp.	Scott McCown	37 Industrial Dr.	Exeter	NH	03833	603-658-388
CES Network Service	Chester Manfred	P.O. Box 810256	Dallas	TX	75381	972-241-368
CH2M Hill	Michael Ancell	445 Executive Center Blvd., Ste.	El Paso	TX	79902	915-543-908
Communication Experts, Inc.	Daniel Pedregon	11601 Pellicano Dr. Ste. E5	El Paso	TX	79936	915-593-876
Communication Supply Corp.	Michael L. Davis	3815 Buckner Ste. B	El Paso	TX	79925	915-599-280
Comp USA	Randy Jones	9521 Viscount Blvd. Ste. B	El Paso	TX	79925	915-595-466
Consolidated Electrical Distributo	Mario Salinas	11500 Rojas Dr. Ste. S	El Paso	TX	79936	915-592-880
Cross Telecom	Rick Garza	11053 Cedar Park	San Antonio	TX	78249	952-456-304
D H Marketing	Carroll Hollingsworth	PO Box 5680	Lago Vista	TX	78645	800-966-335
Deep Nines Technology	Nolan Srader	14643 Dallas Parkway #150	Dallas	Tx	75254	214-273-699
Desert Communciations, Inc.	Todd Peterson	7100 Westwind Dr. Ste. 300	El Paso	TX	79912	915-584-128
Device LogiX	Denise Stokeley	17774 Cypress Rosehill Rd. Ste.	Cypress	TX	77429	281-255-444

**Specs Mailed:**

## Vendors Receiving Specifications

**Bid #11-019, Cabling Services for the County of El Paso**

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<i>Company</i>	<i>Contact</i>	<i>Address</i>	<i>City</i>	<i>State</i>	<i>Zipcode</i>	<i>Telephone</i>	<i>Fax</i>	<i>Addendums</i>
Double Eagle Communications	Jose L. Valencia	11460 Pellicano	El Paso	TX	79936	915-225-0612	915-225-1605	1 2 3 4
DTS Communications Inc.	Matthew Matlack	4059 Redden Street Ste. B	Pryor	OK	74361	918-740-0212	918-825-8922	1 2 3 4
Du Motion Audio-Visual	Michael Duquesnay	1601 Montana	El Paso	TX	79902	915-532-2760	915-532-8467	1 2 3 4
E Vertical Consulting	Rafael A. Garcia III	2 Piper Glen	Andover	MA	01810	305-961-9933	305-961-9933	1 2 3 4
El Paso Diversified Digital Service	Oscar Alvarado	1155 Westmore Land, Ste. 212	El Paso	TX	79925	915-562-7379	915-562-7026	1 2 3 4
Electric Supply Source	Jaime Sokorza	101 Chelsea Drive	El Paso	TX	79905	915-217-2200	915-855-6850	1 2 3 4
En Pointe Technologies Inc.	Farid Yaqub	18701 S. Figueroa St	Gardena	CA	90248	310-337-5200	310-258-2372	1 2 3 4
EPV Group, LLC	Ronald Murden	671 S. Mesa Hills, Ste. A	El Paso	TX	79912	915-545-5025	915-760-6336	1 2 3 4
Excellent Networks	Angel Ramirez	220 Thunder Bird Dr. Ste. 2	El Paso	TX	79912	915-875-067		1 2 3 4
Florida Micro	Jennifer Sacca	PO Box 320111	Fairfield	CT	06825	800-326-7909	203-610-6532	1 2 3 4
Gardner Telecom, Inc.	Linda Snyder	PO Box 27	W. Monroe	NY	13167	315-413-5040	315-505-6549	1 2 3 4
GovConnection, Inc.	Notas Groumoussas	732 Milford Rd.	Merrimack	NH	03054	800-800-0019	603-683-1357	1 2 3 4
Hart Interwic, Inc.	Felice Liston	15500 Wells Part Dr.	Austin	TX	78728	512-252-6400	512-252-6466	1 2 3 4
Howard Technology Solutions	Melissa Reeves	P.O. Box 1590	Laurel	MS	39441	601-399-5712	601-399-5060	1 2 3 4
Innovation PBX Service Inc.		P.O. Box 97363	El Paso	TX	79997			1 2 3 4

## Vendors Receiving Specifications

**Bid #11-019, Cabling Services for the County of El Paso**

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<i>Company</i>	<i>Contact</i>	<i>Address</i>	<i>City</i>	<i>State</i>	<i>Zipcode</i>	<i>Telephone</i>
Innovative Corp.	Donald W. Young	P.O. Box 960621	El Paso	TX	79996	915-779-3834
Insight Public Sector	Steve Rodriguez	444 Scott Drive	Bloomington	IL	60108	956-650-3879
Integrity Communications	Richard Garcia	10921 Cardigan Rd.	El Paso	TX	79936	915-996-9160
IP Solutions	Joey Taylor	3205 Tierra Agua	El Paso	TX	79938	915-241-5138
Jetmicro Corp.	Michael Murillo	6933 A Alto Rey Ave	El Paso	TX	79912	800-995-6966
Laser Tech, Inc.	Judy Wendt	4000 N. Mesa St.	El Paso	TX	79902	915-577-0707
Lexis Nexis, a div of Reed Elsevier	Proposal Writer	9443 Springboro Pike, 33553	Miamisburg	OH	45342	800-227-9597
Local Government Solutions	Ed Hazeldean	5870 Hwy 6 N., Ste. 300	Houston	TX	77084	281-858-8555
Makios IT Services	Nile Desmet	10730 Pebble Hills Blvd.	El Paso	TX	79935	915-217-2500
MBS Systems	Walter Porter	12325 Oracle Blvd. Ste 200	Colorado Sprin	CO	80921	719-314-3408
Mexus Group, LP	Rafael Adame	1012 N. Campell	El Paso	TX	79902	915-845-6987
Modern Enterprise Solutions	Chad Nelson	4710 Eisenhower Blvd. Ste. B2	Tampa	FL	33634-63	866-305-8597
More Direct Inc.	Kristopher Tapia	5401 Montoya Dr.	El Paso	TX	79932	915-225-2023
Motorola Solutions, Inc.	Manny Barreas	1220 Don Haskins, Ste. A	El Paso	TX	79936	915-872-8269
Net Direct Systems, LLC	Phil Arnold	2524 Reliance Avenue	Apex	NC	27539	919-858-5800

**Specs Mailed:**



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<i>Company</i>	<i>Contact</i>	<i>Address</i>	<i>City</i>	<i>State</i>	<i>Zipcode</i>	<i>Telephone</i>
Nexxtworks, Inc	David A. Bisso	30798 US Hwy. 19 North	Palm Harbor	FL	34684-44	888-533-8353
Office Store Depot, inc.	J. Cortes	530 S. Lake Ave. #702	Pasadena	CA	91101	866-637-3019
Optus, Inc.	Josh Bradley	3623 One Place	Jonesboro	AR	72404	800-628-7491
Pinnacle Technologies	David Richardson	27023 Trinity Heights	San Antonio	TX	78261	830-438-2181
Plan B Networks, Inc.	Juna Mares	11395 James Watt, Suite A6	El Paso	TX	79936	915-637-6646
Protech Security, LLC	Tedd Roberts	7370 Remcon Cir.	El Paso	TX	79912	915-755-8884
Rio Grande Communications	Dean Nabhan	11601 Pellicano Ste. 518	El Paso	TX	79936	915-590-6299
Rudy Vasquez	Rudy Vasquez	6044 Gateway E suite 618	El Paso	TX	79905	915-253-9757
Rugged Notebooks	Samantha Adams	1574 North Batavia Ste. 2	Orange	CA	92867	714-998-1828
Shi Government Solutions	Darron Gross	1301 S. MO PAC EXPY #375	Austin	TX	78746	512-634-8100
Sky City Communications	Matt Seymore	11601 Pellicano Dr. Ste. B-15	El Paso	TX	79936	915-598-2800
Smart Group Systems	Saleem Reza	1801 Gateway Blvd. Ste. 203	Richardson	TX	75080	972-697-6029
Sound Solutions	Gustavo Jaurado III	8341 Courtland Dr.	El Paso	TX	79907	915-497-1806
Source, Inc.	Derek Gumell	14060 Proton Rd.	Dallas	TX	75244	972-371-2781
Spirit Networks	Saul Macias	6037 Westside Drive	El Paso	TX	79932	915-820-4516

**Specs Mailed:**