ADDENDUM 2

To: All Interested Bidders

From: Linda Mena, Inventory Bid Technician

Date: November 22, 2010

Subject: RFP # 10-082, Medical Stop Loss Insurance for the County of El Paso

The Purchasing Department received questions relating to the above referenced RFP; below are the responses to the following questions:

Please provide the following information:

1. Can you waive the 5% of total contract price bid bond/cashiers check? 
   No

2. Electronic Excel Census of employees (including retirees, disabled and cobra) covered under the medical stop loss insurance showing
   • date of birth
   • gender
   • single/family coverage selection
   • plan selection (if multiple plans offered)
   • active/retiree/COBRA status
   • zip code
   See attached I-A

3. Copies of current Schedule(s) of Benefits
   See attached II-B

4. Name of current reinsurance carrier
   ING
5. Current Specific single and family or composite rates
   See attached III-C

6. Are retirees covered under the medical stop loss?
   Yes

7. What are the in-force premium rates for specific and aggregate stop loss insurance?
   Specific Individual is 25.95 per month
   Aggregate is 1.25 per month

8. Is the existing stop loss insurance with Kanawha contracted by the TPA, HealthSCOPE Benefits, Inc.?
   It is not with Kanawha, but with ING and it is contracted with the County, not the TPA.

9. On page 6 of your RFP it states under Commissions
   “Proposals must be submitted net of commissions, finders’ fees and overrides”
   • Please confirm if this precludes offers made by insurance brokers.
   I do not think it precludes offers made by insurance brokers, but fees should be clearly defined by the cost of the coverage itself and the cost of commissions, finders’ fees, etc.