



County of El Paso Purchasing Department
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ADDENDUM 3

To: All Interested Proposers

From: Lucy Balderama, Inventory Bid Technician

Date: December 10, 2007

Subject: RFI # 07-153, Interoperable Communications for Border Security

The Purchasing Department received questions relating to the above referenced proposal.

1. (Pg 3) Bidding Schedule. The RFI statement says that I am agreeing "to furnish the following equipment, supplies, or services for the prices shown..." Is this statement referring to the demonstration system, or to an assessment of what is needed for the full operational system?

The award would be potentially for a full operational system or as negotiated with the successful vendor. The demonstration provides the county the ability to evaluate the systems capabilities.

2. (Pg 5) Scope. In paragraph B, the RFI says the backbone demonstration shall include the four listed sites. Does this mean you are asking us to set up the microwave links designated during the evaluation period?

Yes

3. (Pg 6) Demonstration Guidelines. In paragraph E, the RFI states "the Evaluation period will not exceed 30 calendar days." Are we to state an evaluation period in our response, or is the duration mandated by the evaluators?

This will be a coordinated effort between both vendor and the evaluators allowing for separate demonstration time period by each vendor.

4. (Pg 6) Demonstration Guidelines. In paragraph F, the RFI states "Vendors shall incur all costs associated with the demonstration...." The full system demonstration as stated in the RFI guidelines is a substantial layout. There is no indication in the RFI that a vendor selected for the demonstration has a guarantee of being awarded the subsequent contract. How will this be addressed in the contract?

The county will not reimburse any cost incurred for the demonstration. The county may elect to award a contract to the successful vendor demonstration.

5. (Pg 6) Specific Desired Capabilities. Where specific system capabilities are off the shelf components, a demonstration will only show what already exists and will increase the demonstration cost. Do you expect all the desired capabilities to be physically demonstrated or will trade studies and component analyses satisfy the RFI requirement?

The county expects the vendor to fully demonstrate the requirements listed in paragraph III, on page 6. Trade studies and component analyses will also assist the county in determining the best solution for a potential award for the demonstrated components as well as for requirements listed in subsequent paragraphs.