

Proposal for Data Extract and Conversion Support

December 12, 2011

To: Luke Gilpin, Applications Manager, El Paso County, TX
Cc: Sue Collins, C.A. Office Manager, El Paso County Attorney's Office
Re: Assistance and Documentation for exporting existing Hot Check Data

We propose to assist the County Attorney's office by providing a custom extract of their data for conversion to a County-wide system. We will provide the following services:

- (1) A Data Entity Diagram of the current data structure
- (2) A data field definition for each data file (and table) in the system
- (3) Create an extract program for each data file (and table) in the system
- (4) Create a separate, secure MENU of all the extract programs
- (5) Provide an assisted walk-thru of the MENU steps (full extract) and/or run them for you
- (6) Provide telephone (and online) support for each of the times that you (or we) run the extracts
- (7) Provide Q&A Technical support for the new vendor or internal I.T. conversion analysts

The end result will be a sub-directory of ".csv" files – 1 for each data file (or table) in the existing system.

Total cost depends mostly on all the exceptions we have made over the years. We do not expect a lot of Q&A because of the documentation being provided. So, the total cost will NOT exceed **\$3,325** regardless of any difficulties or the amount of support and Q&A needed. This assistance on your behalf will facilitate a smooth transition.

Also, if the Hot Check office wants to continue to use the current system for inquiry and validation purposes AFTER the conversion; we are willing to extend the annual support contract for as long as needed after the conversion at ½ price or **\$877/yr (this does NOT include support for the online Merchant module)** The next anniversary date is in January (01/22/2012).

Please let me know if you have any questions. I hate to see a long-time, favored customer move on; but, we recognize the value of integrating Hot Checks into the full Case Management system as long as the new Hot Check module provides all of the features and flexibility that are required for this specialized function.

Please call me if you have any questions. This quote is good for 60 days.

Regards,



Mike Pappafotis, President