



## COMMISSIONERS COURT COMMUNICATION

AGENDA DATE: April 15, 2013

CONSENT OR REGULAR: Regular

CONTRACT REFERENCE NO  
(IF APPLICABLE): \_\_\_\_\_

**SUBJECT:** Approve and authorize the Assistant Purchasing Agent to award the following bids/RFP:

- a.) ITD: RFP #13-006 E-Citation Software and Hardware Equipment for the El Paso County. PRP approved 4/11/2013.
- b.) ITD: Bid #13-013 General IT Hardware Equipment for the County of El Paso. PRP approved on 4/11/2013.

**BACKGROUND/DISCUSSION OF TOPIC:** To include statutory requirement, operational impact, or performance goal.

Items were presented and approved by the Purchasing Review Panel and it is recommended by the panel to forward to the disposition of bid process. Funding has been approved on all items.

**FISCAL IMPACT:**

- a.) ITD: E-Citation Software and Hardware Equipment for the El Paso County. Disclosed upon Commissioners Court approval.
- b.) ITD: General IT Hardware Equipment for the County of El Paso. Approximately \$826,827.50

**PRIOR COMMISSIONERS COURT ACTION (IF ANY):**

- a.) ITD: E-Citation Software and Hardware Equipment for the El Paso County. On February 4, 2013, Commissioners Court authorized the Purchasing Agent to solicit proposals.
- b.) ITD: General IT Hardware Equipment for the County of El Paso. On March 4, 2013, Commissioners Court authorized the Purchasing Agent to solicit bids.

**RECOMMENDATION:**

Approve and authorize the Assistant Purchasing Agent to award the following bid/RFP:

- a.) ITD: RFP #13-006 E-Citation Software and Hardware Equipment for the El Paso County. PRP approved 4/11/2013.
- b.) ITD: Bid #13-013 General IT Hardware Equipment for the County of El Paso (approximately \$826,827.50). PRP approved on 4/11/2013.

**COUNTY ATTORNEY APPROVAL**

The attached document has been given legal review by the El Paso County Attorney's Office on behalf of the County of El Paso, its officers, and employees. Said legal review should not be relied upon by any person or entity other than the County of El Paso, its officers, and employees.

COUNTY ATTORNEY:

LEGAL REVIEW:

LEGAL REVIEW NOTES (If Applicable):

DATE:

SUBMITTED BY:

Jose Lopez Jr., Assistant Purchasing Agent (915) 546-2048

## BID SUMMARY

BID TITLE	General IT Hardware Equipment for the County of El Paso		
BID NUMBER	13-013		
DEPARTMENT	Information Technology Department	CONTACT	Cathy Rice

<u>DESCRIPTION</u>	<u>DATE</u>
BID OPENING APPROVAL BY COMMISSIONER'S COURT	3/4/2013
RECEIVED SPECIFICATIONS FROM DEPARTMENT	3/4/2013
BID PACKAGES MAILED	3/11/2013
BID ADVERTISED	3/10/2013 & 3/17/2013
PRE-BID CONFERENCE	
DEADLINE TO QUESTIONS	3/19/2013
OPENING DATE	3/27/2013
SPREADSHEET SENT TO DEPARTMENT	3/27/2013
SPREADSHEET RECEIVED FROM DEPARTMENT	4/3/2013
PLACED ON COMMISSIONER'S COURT AGENDA	4/15/2013

### ADDENDUMS

DATE	REASON
3/20/2013	Questions & Answers

COMMENTS:

**PRP Approvals: 1/31/2013 & 4/11/2013**

**Bid #13-013 General IT Hardware Equipment for the County of El Paso**

CIP approved equipment Purchases


Description		Check Point Services				TSA * No Bid Bond Provided *				Three C's Technology *** NO BID***			
Type		Model	Qty	Unit Cost	Extended Cost	Descriptions		Qty	Unit Cost	Extended Cost	Unit Cost	Extended Cost	
Award	Basic User Desktop	Dell Optiplex 310 MT	650	\$621.98	\$ 404,287.00	Basic User Desktop		650	\$ 666.32	\$ 433,108.00			
Award	Laptop	Dell Latitude E5430	350	\$956.62	\$ 334,817.00	Laptop w/dock		350	\$ 992.70	\$ 347,445.00			
Re-bid						Laptop Options		350	\$ 200.34	\$ 70,119.00			
Re-bid	LaserJet Pro 400 Printer M401dn	Dell B2360DN Laser Print/3yr	30	\$254.99	\$ 7,649.70	M401dn Printerw/3yr		30	\$ 392.55	\$ 11,770.50			
Re-bid	LaserJet Enterprise 600 Printer M601dn	Dell B3460DN Laser Print/3yr	16	\$674.99	\$ 10,799.84	M601dn 600 Printer/3yr		16	\$ 914.70	\$ 14,955.20			
Re-bid	LaserJet Enterprise 600 Printer M602x	Dell B5460DN Laser Print/3yr	4	\$990.00	\$ 3,960.00	LaserJet 600 M602x/3yr		4	\$ 1,512.70	\$ 6,050.80			
Re-bid	Desktop Scanner	Fujitsu FI-624QZ	120	\$ 1,809.49	\$ 217,138.80	HP ScanJet 3000/3yr		120	\$ 391.77	\$ 47,012.40			
Re-bid	Label/Barcode Scanner	Barcode Scanner	69	No-Bid	No-Bid	Barcode Scanner		69	\$ 1,428.92	\$ 98,595.48			
*	AIR-CAP3502E-AK910	AIR-CAP3502E-AK910	6	No-Bid	No-Bid								
*	AIR-ANT1242DB-R	AIR-ANT1242DB-R	180	No-Bid	No-Bid	HP 19420A		1	\$ 4,294.20	\$ 4,294.20			
*	AIR-ANT1335DB-R	AIR-ANT1335DB-R	180	No-Bid	No-Bid	19420A ABA		1	\$ -	\$ -			
*	SWAP3500-RCOVRY-K9	SWAP3500-RCOVRY-K9	6	No-Bid	No-Bid	19697A		2	\$ 455.78	\$ 911.56			
*	AIR-AP-BRACKET-1	AIR-AP-BRACKET-1	60	No-Bid	No-Bid	A110A3		1	\$ -	\$ -			
*	AIR-AP-T-RAIL-R	AIR-AP-T-RAIL-R	60	No-Bid	No-Bid	HA1001A3 2C4		2	\$ 247.21	\$ 494.42			
*	AIR-CAP3502E-ABULK	AIR-CAP3502E-ABULK	60	No-Bid	No-Bid	19590A		1	\$ 620.43	\$ 37,225.80			
*	CON-SNT-3502EA	CON-SNT-3502EA	60	No-Bid	No-Bid	HA109A3		1	\$ -	\$ -			
*	CON-SNT-C352EA10	CON-SNT-C352EA10	6	No-Bid	No-Bid	HA109A3 2TM		60	\$ 183.53	\$ 11,011.80			
*	SP-SAU-NC31M	SP-SAU-NC31M	6	No-Bid	No-Bid								
*	APC Metered Rack	APC Metered Rack	12	No-Bid	No-Bid	APC Metered Rack		12	\$ 2,764.68	\$ 33,176.16			
*	APC Smart-UPS	APC Smart-UPS	12	No-Bid	No-Bid	APC Smart-UPS		12	\$ 553.26	\$ 6,639.12			
*	Virtualization Manager	Virtualization Manager	1	No-Bid	No-Bid	Virtualizaion Manager		1	\$ 15,131.72	\$ 15,131.72			
				\$ 5,308.07	\$ 978,652.34				\$ 30,770.61	\$ 1,137,941.16	\$ -	\$ -	

Recommendation to award the Dell Optiplex 3010MT and Dell Latitude E56430 Laptops to Check Point Services.

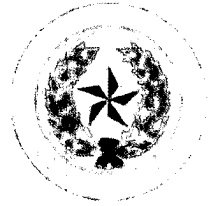
Recommendation to Re-Bid on: Laserjet Pro M401nd Printer, Laserjet Enterprise M601dn Printer, Laserjet Enterprise M602x Printer, the Desktop Scanner, and Barcode Scanners.

\* Recommendation to purchase the Network equipment under the City/County Interlocal Catalog agreement (through State DIR) that was approved by Commissioner's Court on 3-4-13

TSA did not provide a "Bid Bond" and are disqualified  
Three C's Technology was a "No Bid"

  
 Approved by David Garcia, IT Director of ITD  
 Date: 4-12-13

# Procurement Review Panel Request Form PRP No. \_\_\_\_\_



**Purpose:** To request a review of a proposed purchase from the Procurement Review Panel as required by the El Paso County Procurement Review Panel (PRP) Policies and Procedures adopted by the El Paso County Commissioners Court on July 23, 2012.

The mission of the Procurement Review Panel is to assist in ensuring that procurement is conducted in an ethical manner that builds public confidence and preserves the integrity of an open and fair procurement process. The role of the Panel is to provide oversight to maximize the purchasing value of public funds and to provide safeguards to minimize opportunities for fraud or corruption.

The PRP is responsible for a thorough review and disclosure process regarding the expenditure of public funds in excess of \$50,000 including

- One time expenditures greater than \$50,000
- Sequential procurements that add up to more than \$50,000 in a fiscal year
- Any increases/amendments/change orders to an original procurement that are greater than \$50,000
- If the original contract price is increased by more than 25% (unless the change is required by law, which shall be determined by the PRP committee)
- As directed by the Commissioners Court

## **REQUIRED INFORMATION**

All requests for procurement items must include this completed form, AND, as appropriate;

### **For Initial Review of Specifications :**

Electronic copy of bid/RFP/RFQ specifications

### **For Review of Award Recommendations:**

Electronic copies of the bid/RFP/RFQ and ALL responses; as well as a copy of the Dept's evaluation and recommendations

### **For Grant-Funded procurements**

In addition to the other items required, also include copies of the grant application and award

### **Previous Commissioners Court Action**

*If this matter has been referred to the Procurement Review Panel by Commissioners Court action, this request must include all previous information provided to Commissioners Court, including :*

- *All dates it was reviewed by the Court, including the agenda item(s), backup, and minutes*
- *The Bid/Specs, RFP, RFQ, as appropriate;*
- *All departmental/committee evaluations and recommendations*

Department Information
1. Date of Request: <b>April 3, 2013</b>
2. Department: <b>Information Technology Department</b>
3. Proposed Procurement and Estimated Cost: <b>To award Bid 13-013 per the attached spreadsheet for Desktops, Laptops, Scanners, Printers, UPS, Virtualization Manager (software), and to recommend re-bids on the Desktop and Barcode Scanners. Also to purchase the Cisco equipment through the City/County Interlocal Agreement as approved by 3-4-13.</b>
4. Department Contact Name: <b>David Garcia, IT Director</b>
5. Department Contact Phone Number: <b>(915) 546-2041 ext 3768</b>
6. Prior Commissioners Court Action (if any)- if so, see above for required information  <b>Commissioner's Court approved to solicit bids for PC's, Laptops, Printers, Scanners, Wireless Access Points, UPS and Virtual OMWare hardware for the County of El Paso on 3-4-13</b>

7. Is this procurement funded by a grant? In addition to the other items required, also include copies of the grant application and award  
N/A

### **Brief Summary of Proposed Procurement Process – Goods or Services Requested**

1. Type of Procurement Procedure –select one:

☒ X Straight Bid

☐ Request for Proposals pursuant to Texas Local Govt Code section 262.0295 (impractical to prepare detailed specifications)

☐ Request for Proposals pursuant to Texas Local Govt Code section 262.0230 (insurance, high technology items, landscape maintenance, travel management, or recycling, or as Commissioners Court determines is in the best interest of the County)

☐ Request for Quotations (include reason why an RFQ is appropriate)

☐ Referred to the PRP by Commissioners Court after the procurement process had begun. If this item has been referred to the Procurement Review Panel by Commissioners Court, this form must include all previous information provided to Commissioners Court, including agenda items, backup, minutes, the Bid/Specs, RFP, RFQ, as appropriate, and all evaluations and recommendations by the department or review committee.

2. Summarize the Proposed Goods or Services Requested:

Replacement - This request addresses one of the most overlooked areas in IT and all County departments. PCs are the main tool for most departments to perform daily duties. Many of the County PC deployment is now within 3-7 years old. 1.) Year 1 would allow IT to modernize departments that have PCs or Laptops that are older than 5-7 years old. Year 1 would replace roughly 31% of the total deployment of 3238 PCs or Laptops. Leaving 2238 PCs or Laptops to be audited for age and performance and left to be upgraded next cycle. 2.) Year 2 would continue a replacement schedule so that PCs in the County are refreshed and those PCs that are 5 years or older are removed from service first. The amount of PCs and Laptops is 25% of the deployment less the amount replaced the year before. (3238-1000)/25% or roughly 500 PCs or Laptops, leaving 1738

Printer Replacement / New Add Schedule. Currently the County has 979 printers in use throughout the various departments. 1. Year 1 plan to replace printers that have been in service for 4 - 6 years, or that have several service request opened for repairs. ITD would replace roughly 10% of the current deployment, and continue to replace 10% yearly. 2. Continue to replace printers that reach the average life span of 4 years on an annual basis and address the need for additional printer requests.

Scanners Replacement/New Add Schedule - Scanners have been deployed to departments who are participating in paperless systems or departments such as the clerks offices that scan documents into record. There are 308 scanners in service throughout the county. ITD is focusing on replacing older scanners that have been in service for more than 4-6 years. Additionally, ITD will address new request for scanners for paperless projects. 1.) year 1 would be a replacement of high use scanners that are nearing 4 years of service or address new requests for scanners. 2.) years 3 & 4 would address older scanner replacements. IT would prioritize the Clerks offices and then focus on departments participating in paperless initiatives.

### **Justification for Procurement With Detail Regarding Quality/Quantity/New or Replacement**

PC, laptop, scanner and printer refresh replacements for the County.

### **Detailed Description of Proposed Procurement**

1. Link to Strategic Plan: Ensure the highest quality service for the County departments

How does this request support the County's or your department's Strategic Plan? Work with County departments to improve business operations by thoroughly understanding business needs and by planning, implementing and managing the best information technology solutions available.	
2.	Anticipated Outcome of Request and Proposed Timeline: Anticipated outcome is to begin deployment of all PC's, laptops, printers and scanners that have reached a 5yr. end of life cycle.
3.	Describe the benefits of this proposal (efficiencies, increased revenue generation, increased service levels, etc). Replace antiquated PC's, laptops, printers and scanners.
4.	Collaboration and Impacts All county departments where the equipment has reached a 5yr. end of life cycle.
5.	Was this proposal discussed with other departments/agencies that provide similar or supporting services that could be impacted? Please describe the impact and list the other departments/agencies and their points of contact Equipment was approved via CIP Plan on Commissioner's Court on November 19, 2012.
6.	Use and Purpose of Proposed Procurement Replace antiquated PC's, laptops, printers and scanners.

<b>Detailed Description of Proposed Procurement (continued)</b>	
7.	Discuss Alternatives to Proposed Procurement N/A

*If you have any questions or need assistance when filling out this form, please do not hesitate to contact the Procurement Review Panel at (915) 546-2040.*

When this electronic form has been completed, please submit to: Ed Hyatt at [ehyatt@epcounty.com](mailto:ehyatt@epcounty.com)

PROCUREMENT REVIEW PANEL COMMENTS

# Vendors Receiving Specifications

13-013, General IT Hardware Equipment for the County of El Paso

Opening Date: Wednesday, March 27, 2013

<i>Company</i>	<i>Contact</i>	<i>Address</i>	<i>City</i>	<i>State</i>	<i>Zipcode</i>	<i>Telephone</i>	<i>Fax</i>	<i>Addendums</i>
3-C Technology	Audley Logan Sr.	3200 W. Pleasant Run Rd., #33	Lancaster	TX	75146	972-230-4300	972-230-4302	1 2 3 4
9 W/iz Corporation	Michelle Ousey	2079 N. Capitol Ave.	San Jose	CA	95132	408-941-8344	408-719-5026	1 2 3 4
Advancectech Systems	Terry Gomes	9730 Townpark Dr. Ste. 107	Houston	TX	77036	713-777-7878	713-777-7881	1 2 3 4
Affordable Computer Service	Kevin Aligah	9450 Skillman St. Ste 122	Dallas	TX	75243	972-866-0188	214-774-2244	1 2 3 4
Alicomp	Rose Nicastro	2 Christie Heights	Leonia	NJ	07605	201-840-4903	201-363.9803	1 2 3 4
Altex	Malcom Robertson	11342 IH-35 N.	San Antonio	TX	78233	800-531-5369	210-637-3264	1 2 3 4
American System Technology	David S. Martin	11 James Blvd Ste 215	Saint Rose	LA	70087	888-858-7905	504-602-8005	1 2 3 4
Apollo Office Systems	Pam Foley	407-South 2nd St.	Alvin	TX	77511	281-286-3600	281-331-9250	1 2 3 4
Ariel Technologies	Al Perez	1980 Lohman	Las Cruces	NM	88001	575-524-6860	575-524-6863	1 2 3 4
ASI Computer Technologies	Rachael Wang	1680 Glenville Dr.	Richardson	TX	75081	972-238-8899	972-238-1887	1 2 3 4
Austin Ribbon & Computer	Nathan Tart	9211 Waterford Center Blvd. Ste	Austin	Tx	78758	512-452-0651	512-452-0691	1 2 3 4
B & H Photo & Electronics, Corp.	Yecheskel Nussbau	420 Ninth Ave.	New York	NY	10001	212-239-7500	212-239-7509	1 2 3 4
Boldata Tech	Bonnie Silva	48363 Fremont Blvd.	Fremont	CA	94538	800-923-2653	510-490-7981	1 2 3 4
Broadband america Corp.	Bill Stone	1772 Stieger lake Lane	Victoria	MN	55386	952-215-3824	952-941-7916	1 2 3 4
Business Information Systems	Rhonda Cole	1350 NE 56th St. #300	Ft. Lauderdale	FL	33334	800-834-7674	877-858-5611	1 2 3 4

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CABLExpress Corp. dba Cxtec	Mindy Stenger	5404 South Bay Rd.	Syracuse	NY	13221	315-476-3000	315-455-1800	1 2 3 4
Carahsoft Technology Corp.	Bryan Jenkins	12369 Sunrise Valley Dr. #D2	Reston	VA	20191	703-871-8576	703-871-8505	1 2 3 4
Centilla Corp.	Scott McCown	37 Industrial Dr.	Exeter	NH	03833	603-658-3881	603-658-3882	1 2 3 4
CEES Network Service	Chester Manfred	P.O. Box 810256	Dallas	TX	75381	972-241-3683	972-241-8973	1 2 3 4
CheckPoint Services	Robert Martinez	1790 Commerce Park, Ste. A-1	El Paso	TX	79912	915.581.1185	915.585.7751	1 2 3 4
CiberNet USA Inc.	Ali Zayed	6767 Viscount Blvd Suite 102	El Paso	TX	79925	915-783-8300	915-783-8325	1 2 3 4
Comp USA	Randy Jones	9521 Viscount Blvd. Ste. B	El Paso	TX	79925	915-595-4664	915-621-6098	1 2 3 4
Computer Express	Tabatha Trask	10130 Huebner Rd.	San Antonio	TX	78240	210-490-4700	210-490-5252	1 2 3 4
Computer Technology Resources	Susan Christiansan	7830 E. Bramble Berry LN	Prescott Valley	AZ	86315	858-492-1400	858-560-5821	1 2 3 4
Data Distributors, Inc.	Gary Skocay	46 Park Street	Framingham	MA	01702	781-851-2460		1 2 3 4
Decision Tree Technologies	Wendell Holder	306 Thunderbird	El Paso	TX	79912	915-584-3419	915-833-1614	1 2 3 4
DP Technologies, Inc.	Dave Pecknham	9410 Oakbrush Way	Lone Tree	CO	80124	303-790-7470	303-790-7470	1 2 3 4
Du Motion Audio-Visual	Michael Duquesnay	1601 Montana	El Paso	TX	79902	915-532-2760	915-532-8467	1 2 3 4
E Vertical Consulting	Rafael A. Garcia III	2 Piper Glen	Andover	MA	01810	305-961-9933	305-961-9933	1 2 3 4
EDC System	John Walker	3455 Golden Gate Way	Lafayette	CA	94549	925-283-1700	925-283-1744	1 2 3 4

# Vendors Receiving Specifications

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Company	Contact	Address	City	State	Zipcode	Telephone	Fax	Addendums
EDX Information Systems, Inc.	Joey Shaer	46560 Fremont Blvd Unit 412	Fremont	CA	94538	510-440-1011	510-440-0580	1 2 3 4
En Pointe Technologies Inc.	Farid Yaqub	18701 S. Figueroa St	Gardena	CA	90248	310.337.5200	310.258.2372	1 2 3 4
Enterprise Admins LLC	Jay Patel	424 Boone Valley DR	Round Rock	TX	78664	512-807-6672		1 2 3 4
Excellent Networks	Angel Ramirez	220 Thunder Bird Dr. Ste. 2	El Paso	TX	79912	915-875-067		1 2 3 4
First National Technology Solution	Boe Knapp	1620 Dodge Street, MS 1161	Omaha	NE	68197	402-602-2477	402-669-9002	1 2 3 4
Global Gov/Ed Solutions Inc.	Allison Yerkey	6990 US Route 36 East	Fletcher	OH	45326	888-445-2725	877-231-3799	1 2 3 4
GovConnection, Inc.	Kris Tapia	732 Milford Rd.	Merrimack	NH	03054	800-800-0019	603-683-1357	1 2 3 4
Great Lakes Electronic Distributin		4955 Chestnut Ridge Rd.#203	Orchard Park	NY	14127	716-825-9611	716-825-9623	1 2 3 4
Hart Intercivic, Inc.	Felice Liston	15500 Wells Part Dr.	Austin	TX	78728	512-252-6400	512-252-6466	1 2 3 4
Howard Technology Solutions	Melissa Reeves	P.O. Box 1590	Laurel	MS	39441	601-399-5712	601-399-5060	1 2 3 4
Infinite Systems Service, Inc.	D. Scott Fitzgerald	970 Bolger Court	Fenton	MO	63026	636-305-9200	636-305-9300	1 2 3 4
Insight Public Sector	Steve Rodriguez	444 Scott Drive	Bloomingtondale	IL	60108	956-650-3879	480-760-8732	1 2 3 4
IP Solutions	Joey Taylor	3205 Tierra Agua	El Paso	TX	79938	915-241-5138	702-921-0515	1 2 3 4
IT Experts, Inc.		1720 Mars Hill Rd. NW Ste. 8	Acworth	GA	30101	770-874-5971	770-783-8071	1 2 3 4
Jetnicro Corp.	Michael Murillo	6933 A Alto Rey Ave	El Paso	TX	79912	800-995-6968	904-213-8772	1 2 3 4

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JPK Micro Supply, Inc.	Jeff Lu	15316 E. Valley Blvd.	City of Industry	CA	91746	626-968-8803	626-968-8673	1 2 3 4
Laser Tech, Inc.	Judy Wendt	4000 N. Mesa St.	El Paso	TX	79902	915-577-0707	915-577-0721	1 2 3 4
Lenovo United States, Inc.	Mike Dowlatabadi	8123 S. Hardy Drive	Tempe	AZ	85284	877-338-4465	480-889-8415	1 2 3 4
Lexis Nexis, a div of Reed Elsevie	Proposal Writer	9443 Springboro Pike, 33553	Miamisburg	OH	45342	800-227-9597	937-865-7360	1 2 3 4
Lexmark International	John Holland	4429 Pasada Ln.	Round Rock	TX	78681	512-218-4047		1 2 3 4
Local Government Solutions	Ed Hazeldean	5870 Hwy 6 N., Ste. 202	Houston	TX	77084	281-858-8555	281-858-7575	1 2 3 4
Logicalis, Inc.	Michael Manuel	34505 W. 12 Mile Rd. #210	Farmington Hill	MI	48331	719-597-0264	719-597-1503	1 2 3 4
Makios IT Services	Nile Desmet	10730 Pebble Hills Blvd.	El Paso	TX	79935	915-217-2500	915-217-2501	1 2 3 4
MBS Systems	Walter Porter	12325 Oracle Blvd. Ste 200	Colorado Sprin	CO	80921	719-314-3408	719-314-3499	1 2 3 4
Mexus Group, LP	Rafael Adame	10112 N. Campell	El Paso	TX	79902	915-845-6987	915-581-1245	1 2 3 4
Net Direct Systems, LLC	Phil Arnold	2524 Reliance Avenue	Apex	NC	27539	919-858-5800	919-858-0552	1 2 3 4
Nord Star Group	Kurt Duncan	7044 Empire Central	Houston	TX	77040	832-467-0000	832-467-0020	1 2 3 4
Office Store Depot, inc.	J. Cortes	530 S. Lake Ave. #702	Pasadena	CA	91101	866-637-3019	800-807-8143	1 2 3 4
Optus, Inc.	Josh Bradley	3623 One Place	Jonesboro	AR	72404	800-628-7491	870-974-7782	1 2 3 4
Orion Group Software Engineers, I	Jean Biewer	5770 Nintz Parkway	South Bend	IN	46628	574-968-2647	574-239-3348	1 2 3 4

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Part Stock Computer	Jake Meyers	1820 Elm Street SE	Minneapolis	MN	55414	877.928.4800	612.378.7299	1 2 3 4
PartStock Computer	John DiMenna	1820 Elm St. SE	Minneapolis	MN	55414	877-928-4800	612-378-7299	1 2 3 4
Peachtree Telecommunications	Deborah Foote	11465 Johns Creek Parkway, St	Duluth	GA	30097	770-242-1970	770-242-0818	1 2 3 4
Quality High-Tech Services, Inc.	Larry W. Rogers	11807 Forestgate Drive	Dallas	TX	75243	972-231-6696	972-231-6699	1 2 3 4
Reason Computer	Mike Witichow	901 E. Cliff Road	Burnsville	MN	55337	952-808-1002	952-808-1035	1 2 3 4
RhinoTek Computer	Thomas Sharahane	2301 Del Amo	Carson	CA	90220	800.695.7446	310.638.5638	1 2 3 4
Rudy Vasquez	Rudy Vasquez	6044 Gateway E suite 618	El Paso	TX	79905	915-253-9757	915-540-7777	1 2 3 4
Rugged Notebooks	Samantha Adams	1574 North Batavia Ste. 2	Orange	CA	92867	714-998-1828	714-998-1860	1 2 3 4
Shi Government Solutions	Darron Gross	1301 S. MO PAC EXPY #375	Austin	TX	78746	512-634-8100	512-732-0232	1 2 3 4
SHI International Corp.	Jason M. Lee	33 Knightbridge	Piscotownway	NJ	08864	512.501.9148	512.732.0232	1 2 3 4
Sigma Solutions, Inc.	Ed Loveless	422 East Ramsey	San Antonio	TX	78216-46	(800) 567-5964	(210) 348-9124	1 2 3 4
Smart Group Systems	Saleem Reza	1801 Gateway Blvd. Ste. 203	Richardson	TX	75080	972-697-6029		1 2 3 4
Source, Inc.	Derek Gurnell	14060 Proton Rd.	Dallas	TX	75244	972-371-2781	972-371-2668	1 2 3 4
SR Systems, Inc.	Candis Standridge	12160 W. Overland Rd.	Boise	ID	83709	208-938-6300	208-938-1009	1 2 3 4
Staples Advantage	Kevin Moss	1605 George Dieter, Ste. C #688	El Paso	TX	79936	915-342-0192	915-857-2445	1 2 3 4

# Vendors Receiving Specifications

13-013, General IT Hardware Equipment for the County of El Paso

Opening Date: Wednesday, March 27, 2013

<i>Company</i>	<i>Contact</i>	<i>Address</i>	<i>City</i>	<i>State</i>	<i>Zipcode</i>	<i>Telephone</i>	<i>Fax</i>	<i>Addendums</i>
Sterling Computers	Jackie Kaufman	870 Cottonwood LN #100	Dakota Dunes	SD	57049	605-242-4005	605-242-4001	1 2 3 4
TechWay, Inc.	Bryant Jones	P.O. Box 24201	Blue Springs	MO	64013	800-990-8615		1 2 3 4
TEICC	Marcelo Saldivia	1315 Price Plaza Dr.	Katy	TX	77449	281-892-2282	713-856-9541	1 2 3 4
Texas Electronic Information and	Mary Brown	1315 Price Plaza Drive	Katy	TX	77449	800-392-9842	713-856-9541	1 2 3 4
The Very Last Word	Samantha Shoulders	1310 Piper Dr.	Milpitas	CA	95035	800-662-2010	408-946-8566	1 2 3 4
Troxell Communications		7101 N. Mesa #319	El Paso	TX	79912	575-589-4881	575-589-4891	1 2 3 4
Tyler Technologies	David Carll	6500 International Parkway	Plan	TX	75093	972.713.3770	972.713.3777	1 2 3 4
US Tech	Julia Elder	1412 San Jacinto Mall	Baytown	TX	78521	800-466-2841	281-421-5813	1 2 3 4
Visual Interactive Dynamics, Inc.	Ray Morris	8400 Westglen Drive	Houston	TX	77063	713-339-4600	713-339-4617	1 2 3 4
Visual Techniques	Daniel	2200 Jahan Trail	Longview	TX	75604	903-297-4642	903-297-0711	1 2 3 4
Voice Products, Inc.		8555 E. 32nd St. N.	Wichita	KS	67226	316-616-1111	316-263-1823	1 2 3 4
Zone Inc.	Phillip Johnson	1102 15th Street SW, Suite 102	Auburn	Wa	98001			1 2 3 4



Please note New Address

County of El Paso Purchasing Department  
800 E. Overland, Room 300  
El Paso, Texas 79901  
(915) 546-2048 / Fax: (915) 546-8180

**FACSIMILE**

**To:** *All Interested Vendors*

**From:** *El Paso County Purchasing Department*

**Date:** *April 10, 2013*

**Subject:** *BID# 13-013, General IT Hardware Equipment for the County of El Paso*

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*Thank you for taking the time and bidding on the above mentioned proposal/bid. We realize that your time and resources are valuable and we appreciate you taking the time to respond to this solicitation. The Purchasing Department will be presenting this solicitation to Commissioners Court on Monday, April 15, 2013 with the Departments recommendation for disposition or award. If you would like to attend the proceedings, Court is held at 9:30 a.m. on the 3<sup>rd</sup> floor of the County Courthouse, room 303, 500 E. San Antonio Avenue, El Paso, Texas or you can view the meeting on our website at [www.epcounty.com](http://www.epcounty.com), click on streaming videos, select live meeting. If you need to address the court reference this Bid/RFP you may do so when it comes up for discussion. This is only informing the participating vendors who submitted a proposal/bid. And again thank you for your time.*

**Araceli Hernandez**

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**To:** todd.thompson@tsa.com  
**Subject:** Notice to Vendor  
**Attachments:** notification of award (2)13-013.doc



Good afternoon,

Attached you will find a notice to vendor form informing you of the disposition and discussion of the following Bid #13-013 General IT Equipment for the County of El Paso.

Thank you,

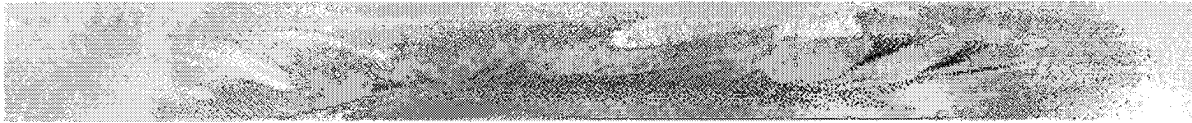
*Araceli Hernandez*

*El Paso County Purchasing  
(915) 546-2048 ext. 4520*

## Araceli Hernandez

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**To:** sales@checkpnt.com  
**Subject:** Notice to Vendor  
**Attachments:** notification of award (2)13-013.doc



Good afternoon,

Attached you will find a notice to vendor form informing you of the disposition and discussion of the following Bid #13-013 General IT Equipment for the County of El Paso.

Thank you,

Araceli Hernandez

El Paso County Purchasing  
(915) 546-2048 ext. 4520

Items 24, 299

Cesar O. Nava

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From: Joe Lopez  
Sent: Monday, April 15, 2013 8:50 AM  
To: Patricia Pietzyk  
Cc: Cesar O. Nava

Good Morning Pat,

Would you please ~~postpone for 1 week item 24 from the current agenda~~, and ~~postpone for 1 week item~~  
~~24, from the agenda~~. Thank you.

Joe Lopez  
Asst. Purchasing Agent  
(915)546-2068