



Purchasing Department

Bid #07-009 Microsoft Enterprise Agreement for the County of El Paso
Opening Date: Tuesday, February 20, 2007

Items Requested		SHI Government Solutions			Zones, Inc.		
Qty	Current Products - Software Assurance	Qty	Per-Desktop Price	Extended Price	Qty	Per-Desktop Price	Extended Price
2000	Windows XP - MS Full Platform Enterprise Agreement SA ONLY (must include Office Pro, Windows OS, CORE CAL, SPS CAL L&SA)	2000	\$ 143.00	\$ 286,000.00	2000	\$ 138.32	\$ 276,640.00
50	Windows Server - Standard Edition	50	\$ 117.00	\$ 5,850.00	50	\$ 113.84	\$ 5,692.00
20	Windows Server - Enterprise Edition	20	\$ 380.00	\$ 7,600.00	20	\$ 369.76	\$ 7,395.20
2	Exchange Server - Enterprise Edition *	2	\$ 114.00	\$ 228.00	2	\$ 633.57	\$ 1,267.14
2	Exchange Server - Enterprise Edition SA Step-Up **	2	\$ 1,254.00	\$ 2,508.00			\$ -
50	Windows Terminal Server CAL (device or user) **	50	\$ -	\$ -	50	\$ -	\$ -
1	Systems Management Server Enterprise Edition, SA ONLY	1	\$ 94.00	\$ 94.00	1	\$ 90.76	\$ 90.76
70	Microsoft Operations Mgmt Client ***	107	\$ 26.00	\$ 2,782.00	107	\$ 67.57	\$ 7,229.99
1	Microsoft Operations Mgr Server - Enterprise Edition (L&SA)	1	\$ 94.00	\$ 94.00	1	\$ 90.76	\$ 90.76
10	Project Professional (with 1 Project Server CAL)	10	\$ 152.00	\$ 1,520.00	10	\$ 147.39	\$ 1,473.90
1	Project Server (L&SA)	1	\$ 720.00	\$ 720.00	1	\$ 700.79	\$ 700.79
10	Visio Professional	10	\$ 86.00	\$ 860.00	10	\$ 83.23	\$ 832.30
5	Visual Studio Team Ed. w/ MSDN Premium - (Architect, Developer, or Tester)	5	\$ 763.00	\$ 3,815.00	5	\$ 742.34	\$ 3,711.70
NEW LICENSES: Future Anticipated Growth - License and Software Assurance							
40	Windows Server - Std Edition	40	\$ 273.00	\$ 10,920.00	40	\$ 648.28	\$ 25,931.20
2000	Windows Terminal Server CAL (device or user) **	2000	\$ 31.00	\$ 62,000.00	2000	\$ 71.93	\$ 143,860.00
1	Share Point Portal Server - Enterprise Edition (L&SA)	1	\$ 1,680.00	\$ 1,680.00	1	\$ 3,992.47	\$ 3,992.47
1	Office Live Communication Server Enterprise Edition (L&SA)	1	\$ 301.00	\$ 301.00	1	\$ 2,864.60	\$ 2,864.60
1000	Office Live Communication Server - Client License	1000	\$ 12.00	\$ 12,000.00	1000	\$ 27.55	\$ 27,550.00
8	SQL Server - Enterprise Edition - 1 Processor (L&SA)	8	\$ 9,078.00	\$ 72,624.00	8	\$ 21,581.14	\$ 172,649.12
40	Microsoft Operations Mgmt - Client License ***	3	\$ 59.00	\$ 177.00	3	\$ 384.83	\$ 1,154.49
15	Visio Professional	15	\$ 184.00	\$ 2,760.00	15	\$ 416.02	\$ 6,240.30
3	Visual Studio Team Ed. w/ MSDN Premium - (Architect, Developer, or Tester)	3	\$ 1,639.00	\$ 4,917.00	3	\$ 3,710.59	\$ 11,131.77
Annual Price - EA Desktop + Add-On Products				\$ 479,450.00			
ESTIMATED - Total 3 Year EA Renewal Price				\$ 1,438,350.00			
True-Up Costs apply each year for any change in # of PC's				Unit Cost	Unit Cost		
True-Up Year 1 for each new license				\$ 609.00	\$ 636.92		
True-Up Year 2 for each new license				\$ 503.00	\$ 526.15		
True-Up Year 3 for each new license				\$ 398.00	\$ 423.42		

* Must have both the Exchange Server - Std. Edition -SA and Enterprise Edition SA Step-UP

** Due to the additional 2000 quoted under "New Licenses", The 50 current software products is not needed.

*** Under the current Microsoft Enterprise Agreement, the County owns 107 licenses of MOM-Microsoft Operations Manager. Previously these licenses were split between MOM Ops Manager and MOM application management pack since the last time El Paso County updated their MS product, MS has changed the MOM method of purchasing and product SKU- to one simple SKU to MOM Ops Mgmt. License 2005.

RECOMMENDATION : To award the Microsoft Enterprise Agreement to SHI Government Solutions as being the lowest responsive vendor meeting specifications.

Approved by (Signature)

Peter Cooper

Approved by (Print)

Information Technology Department

Department

Date

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