



County of El Paso Purchasing Department
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ADDENDUM 1

To: All Interested Proposers

From: Lucy Balderama, Inventory Bid Technician

Date: October 2, 2008

Subject: RFQ# 08-142, RFQ State Legislative Lobbyist Services for the County of El Paso

The Purchasing Department received questions relating to the above referenced proposal; the response to the following question:

1. You use the term "firm" in your statement of qualifications. Similarly, in the final note you state: "Successful lobbying firm (a single entity) must perform all lobbying services for the County of El Paso, and may not assign all or part of this contract."
Some firms are sole proprietor firms may subcontract specialized services. **Is it your intention to exclude sole proprietor firms and their sub-contractors?**

The term firm is not intended to limit the entity or group submitting qualifications, respondents, may be a single firm, joint venture, or an individual. In whatever case, respondent must follow the same criteria of qualifications, experience, and duties to be performed by members of the respondent.

2. If taking literally the use of the term "firm" could be interpreted to exclude a firm that enters into a joint venture with one, two or more "firms."
A less literal interpretation could mean that while the contract is not assignable, that specific duties may be assigned to subcontractors with the firm and that joint ventures are permitted. **Is the suggested interpretation correct?**

See answer #1.

3. Please refer to the following terminology: “Qualifications of all personnel that will be representing the county and the role each will play

There is no question.

4. “A list of past clients” is used in the Statement of Qualifications. In context with the use of the word “firm” in the singular, the requirement of six year proven lobbying experience would apply only to the firm and not the firm’s employees. For example, my secretary would not be required to have six years lobbying experience. Is that interpretation correct?

Refer to answer #1 for clarification of the word firm. The six years proven lobbying experience would apply to all members of the solicitation that are providing lobbying services for the County.

5. However, if the latter interpretation is correct, that joint ventures and sub-contractors are permitted under the RFQ to perform essential services, is it clear that all the partners are not required to have the six-year requirement for lobbying experience?

No that is not clear, all partners involved in any joint venture, any members of a firm, any partners or sole proprietors, or any personnel providing lobbying services for the County of El Paso must have six (6) years lobbying experience.