



BID # 14-003, Copiers Multifunctional
Devices Rental Leases for all County Departments
Bid Opening: February 4, 2014

Item	Qty	Description	Dahill Office Technology Corporation San Antonio TX.		International Copy Machine Ctr. El Paso, TX.		Konica Minolta Business Solutions U.S.A., Inc. Ramsey, NJ.		Spectrum Technologies El Paso, TX.		Superior Imaging Experts El Paso, TX.		Toshiba Business Solutions El Paso, TX.		Xerox Corporation/ Benchmark Business Solutions El Paso, TX.	
			Cost per Copy	Estimated annual Rent cost x volume	Cost per Copy	Estimated annual Rent cost x volume	Cost per Copy	Estimated annual Rent cost x volume	Cost per Copy	Estimated annual Rent cost x volume	Cost per Copy	Estimated annual Rent cost x volume	Cost per Copy	Estimated annual Rent cost x volume	Cost per Copy	Estimated annual Rent cost x volume
1	1	Minimum 75 cpm copier, 30,000 monthly volume, as described in bid.	\$.0095	\$3,420.00	\$0.0075	\$4,607.59	\$0.0128	\$4,604.16	\$.0184	\$6,624.00	\$.0199	\$7,164.00	.011435	\$4,116.60	\$0.0117	\$4,200.48
2	10	32 cpm copier as describe in bid. Monthly volumes:	\$.012	\$2,160.00	\$0.0075	\$2,557.03	\$0.0141	\$2,538.84	\$.0184	\$3,312.00	\$.0162	\$2,916.00	\$.011435	\$2,058.30	\$0.0134	\$2,405.88
	A	15,000														
	B	10,000	\$.014	\$1,680.00	\$0.0075	\$2,107.03	\$0.0175	\$2,100.84	\$.0184	\$2,208.00	\$.0198	\$2,376.00	\$.011435	\$1,372.20.	\$0.0181	\$2,171.88
	C	3,000	\$.035	\$1,260.00	\$0.0075	\$1,477.03	\$0.0413	\$1,487.64	\$.0184	\$662.40	\$0452	\$1,627.00	\$.011435	\$411.66	35 cpm \$0.0531	\$1,911.96
														25 cpm \$0.0479	\$1,724.40	
	D	6,000	\$.0195	\$1,404.00	\$0.0075	\$1,747.30	\$0.0243	\$1,750.44	\$.0184	\$1,324.80	\$.0270	\$1,944.00	\$.011435	\$823.32	\$0.0272	\$1,981.56
														35 cpm \$0.0797	\$1,911.96	
	E	2,000	\$.05	\$1,200.00	\$0.0075	\$1,387.03	\$0.0583	\$1,400.04	\$.0184	\$441.60	\$.0633	\$1,519.00	\$.011435	\$274.44	25 cpm \$0.0719	\$1,725.60
	F	5,000	\$.0021	\$1,260.00	\$0.0075	\$1,657.03	\$0.0277	\$1,662.84	\$.0184	\$1,104.00	\$.0307	\$1,842.00	\$.011435	\$686.10	\$0.0319	\$1,911.16
														35 cpm \$0.01593	\$1,911.16	
	G	1,000	\$.095	\$1,140.00	\$0.0075	\$1,297.03	\$0.1094	\$1,312.44	\$.0184	\$220.80	\$.1177	\$1,412.00	\$.011435	\$137.22	25 cpm \$0.1438	\$1,725.60
	H	2,000	\$.05	\$1,200.00	\$0.0075	\$1,387.03	\$0.0583	\$1,400.04	\$.0184	\$441.60	\$.0633	\$1,519.00	\$.011435	\$274.44	\$0.0719	\$1,911.16
	I	5,000	\$.021	\$1,260.00	\$0.0075	\$1,657.03	\$0.0277	\$1,662.84	\$.0184	\$1,104.00	\$.0307	\$1,842.00	\$.011435	\$686.10	\$0.0319	\$1,911.16
3	1	40-45 copier per minutes as described in bid. Monthly volume 25,000	\$.009	\$2,700.00	\$0.007	\$3,369.07	\$0.0101	\$3,034.08	\$.0184	\$5,520.00	\$.0120	\$3,585.00	\$.011435	\$3,430.50	\$0.0090	\$2,706.60
4	1	50-60 cpm copier Monthly volume 75,000	\$.0055	\$4,950.00	\$0.0059	7173.91	\$0.0077	\$6,966.36	\$.0184	\$16,560.00	\$.0091	\$8,191.00	\$.011435	\$10,291.50	\$0.0055	\$4,958.52



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SUPPLEMENTAL COPIER ORDERS																
Item	Qty	Description	Dahill Office Technology Corporation San Antonio, TX.		International Copy Machine Ctr. El Paso, TX.		Konica Minolta Business Solutions U.S.A., Inc. Ramsey, NJ.		Spectrum Technologies El Paso, TX.		Superior Imaging Experts El Paso, TX.		Toshiba Business Solutions El Paso, TX.		Xerox Corporation /Benchmark Business Solutions El Paso, TX.	
			Cost per Copy	Estimated annual Rent	Cost per Copy	Estimated annual Rent	Cost per Copy	Estimated annual Rent	Cost per Copy	Estimated annual Rent	Cost per Copy	Estimated annual Rent cost x volume	Cost per Copy	Estimated annual Rent	Cost per Copy	Estimated annual Rent cost x volume
1S	1	32-40 cpm copier, 20,000 monthly volume, all standard features as described in bid	\$.01	\$2,400.00	\$0.0075	\$3,007.03	\$0.0124	\$2,976.84	\$.0184	\$4,416.00	\$.0131	\$3,144.00	\$0.00489	\$996.00	\$0.1593	\$2,706.60
2S	1	42 cpm copier, 30,000 monthly volume, all standard features	\$.0085	\$3,060.00	\$0.0070	\$3,789.07	\$0.0094	\$3,382.08	\$.0184	\$6,624.00	\$.0115	\$4,141.00	\$0.00489	\$1,068.00	\$0.1438	\$2,940.60
3S	1	50-55 cpm copier, 40,000 monthly volume, all standard features	\$.0075	\$3,600.00	\$0.0059	\$4,695.91	\$0.0096	\$4,614.36	\$.0184	\$8,832.00	\$.0105	\$5,041.00	\$0.00489	\$1,668.00	\$0.0797	\$3,408.60
4S	1	60-65 cpm copier, 50,000 monthly volume, all standard features	\$.0075	\$4,500.00	\$0.0052	\$6,356.71	\$0.0097	\$5,806.80	\$.0184	\$11,040.00	\$.0115	\$6,903.00	No Bid	No Bid	\$0.0719	\$4,128.48
5S	1	70-75 cpm copier, 60,000 monthly volume, all standard features	\$.0075	\$5,400.00	\$0.0050	\$6,407.59	\$0.0091	\$6,584.16	\$.0184	\$13,248.80	\$.0110	\$7,969.00	\$0.00489	\$1,728.00	\$0.0719	\$4,448.48
6S	1	80-90 cpm copier, 75,000 monthly volume, all standard features	\$.0065	\$5,850.00	\$0.0050	\$7,307.59	\$0.0084	\$7,593.00	\$.0184	\$16,560.00	\$.0106	\$9,520.00	No Bid	No Bid	\$0.0326	\$4,858.52
3 References:			Yes		Yes		Yes		Yes		Yes		Yes		Yes	
Remarks:			Minimum copies = 179,000/Mo. required													

Approved by (Signature)

PURCHASING

Department

Approved By (Print)

Date

LB 2/7/13

Recommendation: _____